

# Annual Accounts 2012

## SAMPLE OÜ

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### > Main Indicators 2012

Net sales:	346 243 EUR
<i>incl. export sale:</i>	
Operating profit/loss:	26 165 EUR
Net profit/loss:	22 860 EUR
Assets:	256 430 EUR
Equity:	225 662 EUR
Share capital:	34 520 EUR
Cash flow:	-102 EUR
Staff costs:	99 661 EUR
Number of employees:	7

### > Additional Info

#### Main Sphere of Business:

Manufacture of other fabricated metal products n.e.c.

#### Financial Year:

01/01-31/12

#### VAT Liability:

VAT payer since:

01/01/1999

VAT number:

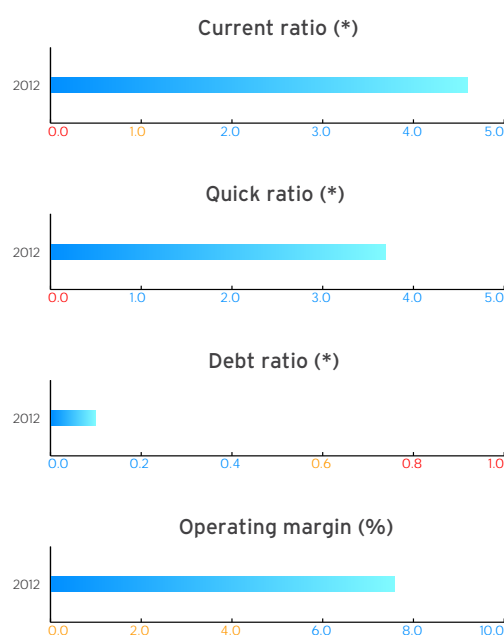
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### > Growth Indicators 12/11

Net sales growth:	2.1 %	↑
Operating profit growth:	33.4 %	↑
Net profit growth:	32.4 %	↑
Change of number of employees:	0.0 %	→

### > Main Financial Ratios

Ratio	01/01/2012 31/12/2012
<b>Liquidity and solvency</b>	
Working capital (th. EUR)	88.8
Current ratio (*)	4.6
Quick ratio (*)	3.7
Cash ratio (*)	2.4
Collection period (days)	23
<b>Capital circulation</b>	
Assets turnover(*)	1.4
<b>Capital structure</b>	
Debt ratio (*)	0.1
<b>Efficiency</b>	
Operating margin (%)	7.6
Profit margin (%)	6.6
ROA (%)	8.9
Cash flow (th. EUR)	-0.1



## &gt; Balance Sheet (EUR)

	31/12/12 (Proportion,%)		01/01/12 (Proportion,%)		Trend,%
<b>ASSETS</b>					
<b>CURRENT ASSETS</b>					
Cash	60065	(23.4)	60167	(23.6)	-0.2
Short term financial investments					
Short-term receivables and prepayments, incl:	31739	(12.4)	13289	(5.2)	+138.8
Trade receivables	31160	(12.2)	12725	(5.0)	+144.9
- accounts receivable	31160	(12.2)	12725	(5.0)	+144.9
- allowance for doubtful receivables					
Tax prepayments and receivables					
Other current receivables	579	(0.2)	564	(0.2)	+2.7
Inventories, incl:	21817	(8.5)	27363	(10.7)	-20.3
Raw materials	8852	(3.5)	16966	(6.6)	-47.8
Work in progress					
Finished goods	12965	(5.1)	10397	(4.1)	+24.7
Merchandise					
Inventory prepayments					
Other inventories					
Current biological assets					
Non current assets held for sale					
<b>CURRENT ASSETS, TOTAL</b>	<b>113621</b>	<b>(44.3)</b>	<b>100819</b>	<b>(39.5)</b>	<b>+12.7</b>
<b>NON CURRENT ASSETS</b>					
Non current financial investments, incl:					
Shares of subsidiaries					
Shares of associates					
Other financial investments					
Non current receivables					
Receivables and prepayments					
Investment property					
Property, plant and equipment, incl:	142303	(55.5)	153728	(60.2)	-7.4
Land (at cost)	31942	(12.5)	31942	(12.5)	0
Buildings (at cost)	224943	(87.7)	224943	(88.1)	0
Machinery and equipment (at cost)	179068	(69.8)	176698	(69.2)	+1.3
Other tangible assets (at cost)	4944	(1.9)	2021	(0.8)	+144.6
Accumulated depreciation (-)	300609	(117.2)	283891	(111.2)	+5.9
Unfinished Projects	2015	(0.8)	2015	(0.8)	0
Prepayments					
Long term biological assets					
Intangible assets, incl:	506	(0.2)	672	(0.3)	-24.7
Goodwill					
Development expenditures					
Concessions, patents, licenses, tradem.					
Prepayments for intangible assets			0	(0.0)	
Other intangible assets	506	(0.2)	672	(0.3)	-24.7
<b>NON CURRENT ASSETS, TOTAL</b>	<b>142809</b>	<b>(55.7)</b>	<b>154400</b>	<b>(60.5)</b>	<b>-7.5</b>
<b>ASSETS, TOTAL</b>	<b>256430</b>	<b>(100.0)</b>	<b>255219</b>	<b>(100.0)</b>	<b>+0.5</b>

	31/12/12 (Proportion,%)		01/01/12 (Proportion,%)		Trend,%
<b>LIABILITIES AND EQUITY</b>					
<b>CURRENT LIABILITIES</b>					
Current loan liabilities, incl:	0	(0.0)	0	(0.0)	0
Repayment of loans					
Current bonds					
Other loan commitments					
Payables and prepayments, incl:	24857	(9.7)	23055	(9.0)	+7.8
Trade creditors	11831	(4.6)	10196	(4.0)	+16
Employee-related liabilities	4933	(1.9)	4609	(1.8)	+7
Taxes payable	8093	(3.2)	7925	(3.1)	+2.1
Other current payables			325	(0.1)	
- incl. interest payable					
Prepayments received	0	(0.0)	0	(0.0)	0
Government grants					
Provisions					
<b>CURRENT LIABILITIES, TOTAL</b>	<b>24857</b>	<b>(9.7)</b>	<b>23055</b>	<b>(9.0)</b>	<b>+7.8</b>
<b>NON CURRENT LIABILITIES</b>					
Non current loan commitments, total					
Loans, notes and financial lease payables					
Other non current loan commitments					
Payables and prepayments					
Non current provisions					
Non current government grants	5911	(2.3)	7543	(3.0)	-21.6
<b>NON CURRENT LIABILITIES, TOTAL</b>	<b>5911</b>	<b>(2.3)</b>	<b>7543</b>	<b>(3.0)</b>	<b>-21.6</b>
<b>LIABILITIES, TOTAL</b>	<b>30768</b>	<b>(12.0)</b>	<b>30598</b>	<b>(12.0)</b>	<b>+0.6</b>
<b>EQUITY</b>					
Issued capital	34520	(13.5)	34520	(13.5)	0
Unregistered equity					
Share premium					
Treasury shares	-11463	(4.5)	0	(0.0)	-
Statutory reserv capital	0	(0.0)	0	(0.0)	0
Other reserves					
Unpaid capital					
Other equity					
Retained earnings/loss	179745	(70.1)	172832	(67.7)	+4
Annual period profit/loss	22860	(8.9)	17269	(6.8)	+32.4
<b>EQUITY, TOTA</b>	<b>225662</b>	<b>(88.0)</b>	<b>224621</b>	<b>(88.0)</b>	<b>+0.5</b>
<b>LIABILITIES AND EQUITY, TOTAL</b>	<b>256430</b>	<b>(100.0)</b>	<b>255219</b>	<b>(100.0)</b>	<b>+0.5</b>

## &gt; Income Statement (EUR)

scheme 1	31/12/12 (Proportion,%)		01/01/12 (Proportion,%)		Trend,%
<b>REVENUE</b>	<b>346243</b>	<b>(100.0)</b>	<b>339104</b>	<b>(100.0)</b>	<b>+2.1</b>
Other income	20330	(5.9)	11903	(3.5)	+70.8
Changes in inventories of agricultural production					
Profit/loss from biological assets					
Changes in inventories of finished goods	2568	(0.7)	-4089	(1.2)	+100
Work performed by entity and capitalised					
Raw materials and consumables used	-199969	(57.8)	-188281	(55.5)	-
Other operating expense	-26076	(7.5)	-24263	(7.2)	-
Employee expense, incl:	-99661	(28.8)	-94917	(28.0)	-
Wages and salaries	-74314	(21.5)	-70876	(20.9)	-
Social security costs	-25347	(7.3)	-24041	(7.1)	-
Pension expenses					
Other employee expenses					
Depreciation and impairment loss reversal	-16883	(4.9)	-19347	(5.7)	-
Other expense	-387	(0.1)	-495	(0.1)	-
<b>TOTAL PROFIT/LOSS</b>	<b>26165</b>	<b>(7.6)</b>	<b>19615</b>	<b>(5.8)</b>	<b>+33.4</b>
Financial income and expenses, incl:	41	(0.0)	-154	(0.0)	+100
Fin. inc. and exp. from shares in subsidiaries					
Fin. inc. and exp. from shares in associated firms					
Fin. inc. and exp. from other long-term invest.					
Interest expense	0	(0.0)	-196	(0.1)	-
Foreign exchange profit (loss)					
Other financial income and expenses	41	(0.0)	42	(0.0)	-2.4
Profit(loss) from inv. in associated firms					
<b>TOTAL PROFIT/LOSS BEFORE TAX</b>	<b>26206</b>	<b>(7.6)</b>	<b>19461</b>	<b>(5.7)</b>	<b>+34.7</b>
Income tax expense	-3346	(1.0)	-2192	(0.6)	-
<b>TOTAL ANNUAL PERIOD PROFIT/LOSS</b>	<b>22860</b>	<b>(6.6)</b>	<b>17269</b>	<b>(5.1)</b>	<b>+32.4</b>

## &gt; Cash Flow Statement (EUR)

	31/12/12	01/01/12	Trend, %
indirect method			
Operating profit/loss	26165	19615	+33.4
Depreciation and impairment of fixed assets	16883	19347	-12.7
Profit/loss from sale of fixed assets	0	0	0
Changes in receivables and prepayments	-18450	25862	-171.3
Changes in inventories	5547	-6171	+100
Changes in payables and prepayments	1802	2940	-38.7
Interest paid	0	-196	-
Interest received	41	42	-2.4
Income tax paid			
Proceeds from grants			
Other operating cash flows	-1632	-1632	-
direct method			
Receipts from sales			
Other income from operating activities			
Payments to suppliers			
Payments to employees			
<b>CASH FLOWS FROM OPERATING, TOTAL</b>	<b>30356</b>	<b>59807</b>	<b>-49.2</b>
Purchase and sale of fixed assets	-5293	-6199	-
Purchase and sale of subsidiaries and associates			
Purchase and sale of other financial investments			
Loans given			
Repayments of loans given			
Interest received			
Dividends received			
Purchase and sale of investment property			
Proceeds from grants			
Other cash flows from investments			
<b>CASH FLOWS FROM INVESTING, TOTAL</b>	<b>-5293</b>	<b>-6199</b>	<b>-</b>
Loans received			
Repayments of loans received	0	-3710	-
Change in overdraft balance			
Repayments of finance lease	0	-822	-
Interest paid			
Proceeds from grants			
Proceeds from issuing shares			
Proceeds from repurchased treasury shares	-11463	-10865	-
Dividends paid	-10356	-11200	-
Income tax paid	-3346	-2192	-
Other cash flows from financing			
<b>CASH FLOWS FROM FINANCING, TOTAL</b>	<b>-25165</b>	<b>-28789</b>	<b>-</b>
<b>CASH FLOWS, TOTAL</b>	<b>-102</b>	<b>24819</b>	<b>-100.4</b>
Cash and cash equiv. beginning of period	60167	35348	+70.2
Change	-102	24819	-100.4
Effect of exchange rate changes			
Cash and cash equiv. end of period	60065	60167	-0.2

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